

## Exam Code: **C\_S4CS\_2508**

Exam Name | SAP Certified Associate - Implementation Consultant - SAP  
S/4HANA Cloud Public Edition, Sales

**Total No. of Questions: 80**

**Passing Percentage: 66%**

**Exam Duration: 180 Minutes.**



**Question 1**

Which levels constitute the structure of a sales order?

- A. Customer, Material, Inventory
- B. Sales organization, Distribution channel, Division
- C. Order, Delivery, Billing
- D. Header, Item, Schedule line

**Answer D**

**Question 2**

Which organizational element is used with the combination of sales organization and distribution channel to form a sales area?

- A. Sales office
- B. Sales group
- C. Plant
- D. Division

**Answer D**

**Question 3**

Which organizational unit do you use to represent a place where materials are produced or goods and services are supplied?

- A. Company code
- B. Sales organization
- C. Plant
- D. Storage location

**Answer C**

**Question 4**

Which organizational unit represents an independent accounting unit?

- A. Sales Organization
- B. Company Code
- C. Distribution Channel
- D. Division

**Answer B**

**Question 5**

Where is the initial list of known integrations documented?

- A. In the Fit-to-Standard Workshops
- B. In SAP Cloud ALM
- C. In the Digital Discovery Assessment
- D. In the Business Driven Configuration Questionnaire

**Answer C**

